

LEADING RESEARCH GROUP SHOWS: TRIMBLE SOLUTIONS HELP COMPANIES SAVE BIG

According to AberdeenGroup surveys*, Trimble Field Service Management customers show significant cost savings after implementation of Trimble fleet management tools, including:

- 22% Reduction in fuel consumption
- 25% Reduction in idle times
- 32% Improvement in fleet utilization
- 21% Reduction in vehicle and operating costs
- 31% Reduction in daily mileage
- 11% Increase in service revenue
- 9% Improvement in workforce productivity



TRIMBLE GEOMANAGER SOLUTIONS

GeoManager offers four solutions that help companies with multiple business challenges:

- **Fleet Management:** Enables fleet managers to make intelligent decisions using real-time field status information
- **Work Management:** Provides dispatchers and managers visibility into work schedules and mobile worker activities
- **Driver Safety:** Allows fleet managers to proactively manage driving behaviors
- **Driver Logs Hours of Service:** Assists motor carriers with federal regulatory compliance

COX ENTERPRISES

- Reduced mileage from 100+ to under 70 miles per vehicle per day
- Improved M.P.G. 5% overall
- Decreased 5% in vehicle repair costs
- Reduced engine idle time up to 90 minutes per vehicle per day
- Reduced up to 30 pounds of CO2 per vehicle per day

With GPS and vehicle management systems now installed in 5,000 vehicles, Cox saves more than 1 million gallons of fuel and at least \$2 million in fuel costs each year. The fleet management solutions also enable the company to reduce its carbon footprint by cutting over 25 million pounds of CO2.

- Mark Leuenberger, Director of Fleet Operations, Cox Enterprises



MORE EXAMPLES OF TRIMBLE CUSTOMERS SAVING WITH TRIMBLE SOLUTIONS

Universal Protection Services

Santa Ana, California

- Reduced number of accidents
- Increased driver safety
- 80% reduction in speeding incidents

Ring Power Lift Trucks

Gainesville, Florida

- 12% Improvement in maintenance completion rates
- Up to 85% improvement in on-time maintenance completion

Brookes Chauffeuring Services

London, England

- 50% Less time drivers have to wait on hold for dispatchers
- 30-60 Minutes saved per day for drivers.
- 60 Minutes saved per day for dispatchers

Automated Waste Disposal

Danbury, Connecticut

- Up to 75% reduction in overtime costs
- About \$1 million in vehicle savings



Carrier Corporation

Santa Ana, California

- \$1 million reduction in fuel costs
- 30% reduction in CO2 emissions
- 40% reduction in speeding incidents
- 45% reduction in at-fault accidents

Pacific Telemangement Services

San Leandro, California

- 10% more jobs completed
- 75% improvement in vehicle routing

Start Saving Today with Trimble Solutions

Call one of our sales representatives at 1-877-728-7623, send an email to FSMinfo@trimble.com or visit our web site at www.trimble.com/fsm to learn more about how your company can improve mobile worker productivity and save on operating costs associated with vehicle maintenance, downtime and fuel use.

**AberdeenGroup Field Service January 2011 and Service Workforce and Fleet Management May 2009*

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